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# Attracting Foreign Direct Investment as an Economic Challenge for Ukraine in the Context of Globalization

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Abstract—The paper reflects topical issues related to the attraction of foreign direct investment. The various dynamics of direct foreign investments into and from the economy of Ukraine are investigated. Tendencies of changing indicators are established. The emphasis is placed on the fact that the volume of direct foreign investments per person remains low. Foreign direct investment is mostly from the EU. It is concluded that in recent years a lot of foreign investors have lost interest in the Ukrainian economy. The main reasons for this comprise the risks that we associate with economic and political instability; the corruption of power structures, the influence of negative factors, both social and geopolitical. Problems in the field of attraction of foreign investments, which require urgent solution, are revealed. Modeling of foreign direct investments into the Ukrainian economy has been conducted by the method of trend extrapolation and predicted values of the indicator. The directions, aimed at strengthening of investment attractiveness of Ukraine, are grounded.

Keywords— foreign investment, capital investment, rating, investment attractiveness, modeling.

# I. INTRODUCTION

In modern conditions, the Ukrainian economy demonstrates weak economic dynamics of development, which is caused by low level of trust in the system of public administration, corruption, weak financial discipline and excessive debt burden. Ukraine lost its rightful place in the world economy. It is possible to improve the situation by attracting foreign direct investment, where the investment attractiveness of the state for foreign investors is one of the key indicators. We believe that Ukraine can attract investors, at the expense of its advantageous geographical location, a potentially large market, high qualification of the labor force and its relative cheapness; low exchange rate of the national currency; opportunities to repatriate profits.

Taking into account the European choice of Ukraine and the current state of development of the economy, our study aims at revealing trends in the volumes and structure of foreign direct investment in the Ukrainian economy, identifying problems and developing ways to increase the activity of investment processes.

### II. LITERATURE REVIEW

The global economic crisis in 2008 witnessed a drop in indices of a number of economic indicators around the world. The global economic crisis in 2008 has witnessed a drop in indicators of a number of economic indicators around the world. Thus, the tendency towards decrease of direct foreign investments is shown in the work [1]. In order to restore the country's liquidity and solvency, various measures were taken that led to ambiguous results. Thus, in China during the crisis, the government initiated a package of economic incentives of four trillion yuan to invest in priority sectors of the country, such as construction and real estate, industry, healthcare, transport, education, restoration of the financial and credit system and reduction of tax pressure [2]. This allowed for restoring the country's economy at the expense of demand for mining and processing enterprises, which positively influenced their investment. It also positively influenced the consumer loans granting by banks, which indicates their solvency. Third, it positively influenced the development of the national economy, as it provided a motivation to scale the business at the expense of the country's development.

Regarding Europe, its regions have always been investment attractive having a high level of investment attraction. Scientists [3] explained such an attraction using the traditional neoliberal model in their work. Scientific researches [4] indicate that direct foreign investments into the economy of Slovakia contributed to increasing its competitiveness, created new jobs, mastered new technologies, provided access to know-how, and had a positive impact on managerial and entrepreneurial culture.



The attractiveness of foreign direct investment has also been proved for countries that now have the status of candidate for the EU membership. Thus, [5] note that joining the European Union of Serbia will bring peace and improve the investment climate of the state, create conditions for the emergence of stable financial and macroeconomic environment. The authors emphasize that the most attractive sectors of the Serbian economy are the financial sector, as well as trade, tourism and telecommunications. According to them, foreign direct investment will contribute to sustainable economic development, which will affect the long-term presence of Serbia in the markets of the European Union.

As integration processes that involve the creation of conditions for the free movement of goods, services, capital, labor have become the priority trend in the politics of developed countries, this causes a steady increase in transnational flows and international transit of goods. In this regard, issues of freight transport greening [6], [7] are of particular importance. Scientists prove that transport greening positively influences the attraction of direct investments at the regional level. Influence of foreign investments on the investment climate of the state and its economic growth became the subject of research of Ukrainian scientists. Scientific developments [8] are devoted to the influence of foreign direct investment on Ukraine's export activity. In the research [9] the concept of "economic stability" is proposed, which is aims at increasing the investment climate in Ukraine and should ensure the development, security and investment attractiveness of the Ukrainian economy. Analysis of these sources suggests that in the context of globalization, the issue of attracting foreign direct investment to the state's

economy, increasing its investment attractiveness, the possibilities of forecasting this process remain relevant and require further research, since it is to some extent an economic challenge for Ukraine.

The paper aims at studying and analyzing current trends of foreign investment in the state economy, outlining the problems of attracting investment, developing methods of solution.

### III. STUDY METHODS AND RESULTS

Ukraine's economic development potential centers around resource provision. The most effective way to compensate for the lack of domestic resources is to attract foreign investment. Experts from the International Bank for Reconstruction and Development (IBRD) characterize the Ukrainian system of attracting foreign investment as overly complex and constantly changing. Doing business is one of the major ratings published by the World Bank, and which investors pay attention to when choosing a state to invest their own funds. It takes into account the introduction of changes in legislation in order to improve the conditions for the implementation of entrepreneurial activities, including investment activities.

The study found that countries that rank in the top 10 of «Doing business» receive 50 times more foreign direct investment than those occupying the last positions. We will conduct a comparative analysis of Ukraine's rating positions in terms of: international trade, protection of minority investors, solving insolvency problems (Table 1). Ukraine ranked 115th in terms of international trade, yielding Poland (1 position), Belarus (30 position) and Moldova (34 position).

TABLE I. COMPARISON OF RATING POSITIONS OF EASE OF DOING BUSINESS IN UKRAINE WITH SOME COUNTRIES OF THE WORLD

Index/	Ukraine		Poland		Belarus		Russia		Moldova		Georgia	
(position)	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
International trade	115	110	1	1	30	30	140	138	34	34	54	62
Protection of minority investors	70	101	42	40	42	62	53	51	42	40	7	22
Solving insolvency problems	150	148	27	33	69	95	51	49	60	58	106	101

Source: composed by the authors based on [10].

Research materials indicate that in 2015 the Ukrainian economy attracted foreign direct investment totaling 2961 million \$. In 2016 – 3284 million dollars which is 11% more compared to the corresponding period of 2015. In 2017, the volume of foreign direct investment in the Ukrainian economy amounted to 2.202 million \$ which is 1.082 million less compared to 2016. However, in 2018, there was a tendency to increase the volume of foreign direct investment [11]. Foreign direct investment is mostly from the EU countries. Thus, in 2017 alone Ukraine received 1244 million \$. In 2017, the main investor countries that invested in the Ukrainian economy were Cyprus (10008.6 million \$), the Netherlands (6292.9 million \$), Germany (1792.6 million \$), Russia (4598.4 million \$), Great Britain (2169 million \$) (Table 2).

The total share of these countries is more than 80% of all investments. Having investigated the structure of foreign direct investment in 2017 from the countries of the world into the Ukrainian economy, we found that 10685.6 million \$ were concentrated on the industrial enterprises (41.1% of their total volume). Investments aimed at financial and insurance activity ranked second and made up 39.2%. The results of the conducted research give grounds to assert that foreign investors prefer high profitable activities.

By examining the dynamics of foreign direct investment from the Ukraine's economy over the period under study, we see that their volume is practically 7 times smaller than the volume in the Ukrainian economy.

At the same time, the period of 2017-2018 was the most unfavorable for investments.



Countries	Volumes of direct investments as of 2017 (million \$)	% in total
Cyprus	10008.6	40.3
The Netherlands	6292.9	25.3
Germany	1792.6	7.2
Russian Federation	4598.4	18.5
Great Britain	2169	8.7
Total	24861.5	100

TABLE II. FOREIGN DIRECT INVESTMENT (SHARE CAPITAL) FROM THE COUNTRIES OF THE WORLD IN THE ECONOMY OF UKRAINE

Source: composed by the authors based on [11].

Research materials have shown that every year own funds of enterprises and organizations remain the main source of financing for the development of the economy of Ukraine. Analyzing the sector's attractiveness of Ukraine, it can be argued that intensive investment processes are observed in highly profitable areas of economic activity.

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The investor at his own risk and discretion determines the expediency of placing funds in business of certain countries of the world. At the same time, investors take into account the investment climate of the state, in which they plan to invest. The index of investment attractiveness is an indicator. It should be noted that for the first half of 2018 the investment attractiveness index of Ukraine was 3.1 points (in 2017, it was 3.03 points) [12].

Research confirms that Ukraine has an investment attractiveness in attracting foreign investment in such areas: as tourism [13] a methodological approach to the economic evaluation of tourism development in Ukraine is proposed and its results confirming the possibility of investing in the tourism business are presented; agroindustrial complex [14], a methodology for assessing the competitiveness of enterprises of agroindustrial complex is presented construction industry [15] where the authors substantiate the methodological approach of attracting investment in the industry development of infrastructure and IT technology [16], [17], which proposes a model of transformation of economy and society from the point of view of investment attractiveness

In order to objectively assess the efficiency of investment processes in Ukraine, we observe the interconnections and interdependencies between investments and indicators that characterize the level of socio-economic development. The gross domestic product (GDP) is the general indicator reflecting the state of development of the country's economy. In the current situation, the economy of the country, requires a quick return on investment as never before.

We will forecast macroeconomic indicators with the help of economic-mathematical modeling. Extrapolation methods as well as economic and mathematical models (factor, econometric) are most widely used in forecasting GDP. The establishment of quantitative relations between volumes and dynamics of GDP and volumes and dynamics of investment resources in the country are the content and objectives of factor models of economic growth. With the help of the image of the dynamic series on the graph, the choice of the form of the equation is carried out. In this case, the determination coefficient is chosen as the main criterion for choosing the best curve for forecasting in most cases. The curve for which the determination coefficient is the largest is considered the best. At the same time, we emphasize that the trend extrapolation can be applied only if the phenomenon development is well described by the constructed equation and the conditions that determine the tendency of development in the past will not undergo significant changes in the future.

The Cobb-Douglas production function reflects the process of development of socio-economic systems objectively, without direct influence of the subjective factor. Therefore, it is expedient to apply this function to the mathematical description of the multiplicative relationship between GDP and investment.

The next step is to introduce the hypothesis needed to find out the form of regression relationship. Let's assume that the production regression is continuous and is twice differentiated. Further, we will assume that GDP of Ukraine Y depends on two factors: capital investments X1, and direct foreign investments X2.

$$Y = F(X_1, X_2).$$
 (1)

Hypothesis 1. If one of the factors X1, or X2 increases with the constant value of another, it leads to an increase in GDP and vice versa.

Changes in GDP due to a change in one of the factors X1, X2 is mathematically expressed as a partial derivative of this factor:

$$\frac{\partial F}{\partial X_1} \rangle 0; \frac{\partial F}{\partial X_2} \rangle 0. \tag{2}$$

Hypothesis 2. Growth of GDP increases more slowly than the growth of costs of each of the investigated factors. In other words, the growth of one of the factors per unit causes an increase in GDP less than one.

Hypothesis 3. The production function F (X1, X2) is a homogeneous function relative to the factors X1, X2, with the homogeneity index a. As a result, simultaneously increasing the values of factors  $\lambda$  times (any constant number), we get an increase in GDP  $\lambda^a$  times:

$$F(\lambda X_1, \lambda X_2) = \lambda^a F(X_1, X_2,). \tag{3}$$



Hypothesis 4. The elasticity of investments is a constant positive value on the line of constant GDP.

The equation of the production regression of Cobb-Douglas obtained on the basis of these hypotheses will have the following form:

$$Y = a_0 X_1^{a_1} X_2^{a_2} \tag{4}$$

Thus, to solve the problem of forecasting GDP growth, we calculate the parameters of the Cobb-Douglas production function. Geometrically, the production regression can be illustrated as a surface in a three-dimensional space with coordinates X1, X2, Y.

In order to evaluate the parameters of the regression line, you need to logarithm the equation and replace the values:

$lnY = lna_0 + a_1 ln X_1 + a_2 ln X_2,$	(5)
$a_{01} = \ln a_0$ , $Y_1 = \ln Y$ , $Z_1 = \ln X_1$ , $Z_2$	$= lnX_2.$

These transformations allowed us to get a linear model

$$Y_1 = a_{01} + a_1 Z_1 + a_2 Z_2. (6)$$

To calculate the coefficients a01, a1, a2 it is convenient to use spreadsheets.

The required calculations for estimating the parameters of the regression line and the application of the Excel Analysis Package are given in Table 3.

TABLE III. CALCULATIONS FOR ESTIMATING THE PARAMETERS OF THE REGRESSION LINE (MILLION \$)

Year	Y	X1	X2	<i>Y1=ln(Y)</i>	$Z_I = ln(XI)$	$Z_2=ln(X_2)$	$Y_{I}r$	Y1min	Ylmax
2011	133981.3	23398.6	39582.1	13.89	12.15	12.68	13.96	13.76	14.16
2012	162759.9	32491.5	44591.4	14.08	12.47	12.78	14.08	13.88	14.28
2013	171683.4	32083.7	48924.3	14.16	12.48	12.90	14.14	13.94	14.33
2014	95719.1	1643.9	29078.1	14.19	12.43	13.00	14.17	13.97	14.37
2015	66106,7	9258.2	15485.5	14.26	12.30	12.81	14.06	13.86	14.25
2016	72774.2	10044,1	38265.2	14.50	12.52	13.86	14.57	14.37	14.77
2017	87746	13225.9	37697.4	14.68	12.79	13.84	14.62	14.42	14.82
2018	86271.2	16220.6	39734.6	14.68	13.01	13.91	14.70	14.50	14.90
Total	810935.10	153161.60	293358.60	219.21	191.73	194.82	219.21		

Source: results of the author's calculations.

After conducting all calculations in Excel, we obtain:

$$a_1 = 0.209$$
,  $a_2 = 0$ ,=.45398,  $a_0$ =288.3338.

The production function has the form

$$Y = 288.3338X_1^{0.209}X_2^{0.45398}$$
 (7)

The received, actual and projected results as well as the confidence interval are given in Table 4.

For multi-factor regression, the partial elasticity

coefficient shows how much the indicator will change if one of the factors changes by one percent at constant values of other factors.

If the regression line has the form Y = f[X1, X2,...Xm), then the partial coefficient of elasticity for the factor Xi is calculated by the formula:

$$k_{x_i} = \frac{\partial f}{\partial X_i} \cdot \frac{X_i}{f}, \text{ (i=1,m)}.$$
 (8)

TABLE IV. ACTUAL, CALCULATED AND PROJECTED VALUE AND CONFIDENCE INTERVAL (MILLION \$)

Year	Y	X1	X2	$Yr=exp(Y_1r)$	Ymin	Ymax
2011	133981.3	23398.6	39582.1	143229.6	117351.7	174813.9
2012	162759.9	32491.5	44591.4	162481.4	133125.2	198311.1
2013	171683.4	32083.7	48924.3	167457.3	137199.1	204379.7
2014	95719.1	1643.9	29078.1	93447.2	76563.7	114053.7
2015	66106,7	9258.2	15485.5	53616.3	43929.2	65439.5
2016	72774.2	10044,1	38265.2	78386.4	64223.9	95671.8
2017	87746	13225.9	37697.4	82528.6	67617.8	100727.5
2018	86271.2	16220.6	39734.6	87681.6	71839.8	107016.7
2019( forecast)		19159.2	53914.4	106430.4	106228,7	106728,4
2020(forecast)		21249.6	59256.6	110443,9	110442,2	110458,8
2021(forecast)		23719.9	65035.3	119936.1	119928.7	119938.4

Source: results of the author's calculations

Let's find partial elasticity coefficients for the Cobb-Douglas production regression  $Y=a_0X_1^{a_1}X_2^{a_2}$ :

$$k_{x_1} = \frac{\partial f}{\partial X_i} \cdot \frac{X_i}{f} = \frac{\partial (a_0 X_1^{a_1} X_2^{a_2})}{\partial X_1} \cdot \frac{X_1}{a_0 X_1^{a_1} X_2^{a_2}} = \frac{a_0 a_1 X_1^{a_1 - 1} X_2^{a_2} X_1}{a_0 X_1^{a_1} X_2^{a_2}} = a_1$$



Thus, the parameter al is a partial coefficient of elasticity of factor X1 of the Cobb-Douglas production regression. It shows that GDP changes by 0.210 percent, if the factor of capital investment changes by 1% at constant values of factor of foreign direct investment. Since the coefficient of elasticity is positive, the increase (decrease) of the factor causes, respectively, an increase (decrease) of the indicator.

The partial coefficient of elasticity for the second factor (found similarly) is equal to the second parameter kx2 = a2 and, accordingly, shows that the change in the factor of direct foreign investment by 1% causes the change of GDP index by 0.4525 percent at constant values of the factor of capital investments.

The homogeneity of the production regression from an economic point of view is evidenced by the hypothesis 3. Increasing the volume of factors into any constant number  $\lambda$  will give an opportunity to trace the reaction of GDP change to such changes of factors.

Let's assume that at a certain point in time, the factors and the indicator had values  $x_{10}$ ,  $x_{20}$ ,  $y_0$ , i.e.  $Y_0 = a_0 X_{10}^{a_1} X_{20}^{a_2}$ . After increasing the factors in  $\lambda$  times we'll get:

$$\begin{array}{l} Y = & a_0 X_1{}^{a1} X_2{}^{a2} = a_0 (\lambda X_{10})^{a1} (\lambda X_{20})^{a2} = \lambda^{a1+a2} \\ a_0 X_{10}{}^{a1} X_{20}{}^{a2} = \lambda^{a1+a2} Y_0. \end{array} \tag{10}$$

The homogeneity index, in this case, is equal to the sum of partial elasticity coefficients:

$$a = a_1 + a_2. (11)$$

This homogeneity index is called the total coefficient of elasticity. Given that the value of the overall coefficient of elasticity is less than one, then the increase in investment in  $\lambda$  (the constant number is more than one) times will cause GDP to increase by a number of less than  $\lambda$ , i.e. B  $\lambda^{a1+a2}$ ,  $\mu$ e  $a_1+a_2<1$ .

Verification is the final stage in the development of the forecast. It is a procedure for assessing the reliability, accuracy or reasonableness of the forecast.

In order to make an estimation of the found econometric model for adequacy, it is necessary to compare the calculated value of the F-test with the table.

For a given reliable probability p = 0.95 (a = 1-p = 0.05 level of significance) and the number of degrees of freedom k1 = m = 2, k2 = n-m-1 = 13 we find the table value F (a, k1, k2):

The obtained calculated value of Fcalc = 504.415 is compared with the table.

With a probability of 0.95 we can assume that the considered econometric model is adequate to the initial data, since Fcalc> Ftab

Due to the factorial analysis of the dynamics of GDP, capital investment, and foreign direct investment the following results were obtained:

1) the elasticity of GDP by capital investment for the period of 2011-2018 amounted to 0.210. This means that with an increase in the volume of capital investments by 1%

(for other unchanged factors) GDP could increase by 0.210%. Accordingly, with a decrease in investment by 1% (for other unchanged factors) there was a reduction of GDP by 0.210%;

- 2) the elasticity of GDP for foreign direct investment in the period of 2011-2018 is 0.4525. This means that with an increase in foreign direct investment by 1% (for other unchanged factors), GDP could increase by 0.4525%. Accordingly, with a decrease in foreign direct investment by 1% (for other unchanged factors) there was a reduction of GDP by 0.4525%;
- 3) simultaneous reduction of both factors by 1% caused a fall in GDP by 0.663%;
- 4) the estimated value of F-test with a probability of 0.95 far exceeds the table one and is an indication that the considered econometric model of the Cobb-Douglas production function is adequate to the initial data;
- 5) projected GDP values obtained while applying the Cobb-Douglas production function, which takes into account the impact of investment resources in 2019 106430.4 million \$, in 2020 110443,9 million \$, in 2021 119936.1 million \$.

Let's outline the problems in attracting foreign investments, which, need to be resolved: to put in place legislation that would protect the rights of private investors; improve tax regulation; create an infrastructure for foreign entrepreneurship; develop a financial market. The use of public-private partnerships can be an effective tool for stimulating investment processes.

## IV. CONCLUSIONS

In the context of globalization, investments play an important role in shaping Ukraine's development potential and ensuring its economic growth.

The tendency of attraction of foreign direct investments into the state economy has been analyzed. It is concluded that in recent years, a large number of foreign investors have lost interest in the Ukrainian economy. It is determined that by 2013 the volume of investments into the economy of the country grew from year to year. However, since 2014, the volume of investment has been decreasing, and in 2018 it was 13% lower than in 2014. The volume of foreign direct investments in Ukraine per person during the studied period remains as low as 1000 USD. Foreign direct investment comes mostly from the EU. Investigating the structure of foreign direct investment into the economy of Ukraine, we found that 41.1% of the total investment is concentrated in the enterprises of the industry. Investments in financial and insurance activities rank second (39.2%).

The problems and prospects of attracting foreign investments have been highlighted. The following issues need to be addressed urgently: to introduce legislation that protects the rights of private investors; improve tax regulation; create infrastructure for foreign entrepreneurship; to develop the financial market. It is established that the general indicator reflecting the state of economic development of the country is the gross domestic product. Forecasting of the studied macroeconomic



indicators by means of economic and mathematical modeling is carried out.

Improvement of the the investment climate in Ukraine can be achieved at the expense of: improving state regulation; creation of the necessary conditions for attracting foreign investments; protection of property rights of foreign investors; a rational combination of the interests of the state, foreign investors and domestic producers; a permanent dialogue with the government on problematic issues of attracting foreign investments into the state's economy. Using of public-private partnerships can be an effective tool for stimulating investment processes.

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