

# Research on the Relationship Between Government Subsidies and High-quality Development of Enterprises

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## ABSTRACT

This article takes China's listed manufacturing companies from 2014 to 2019 as the research object, studies the relationship between government subsidies and high-quality development of enterprises, and introduces the ownership structure to establish interaction items, and explores the impact of the ownership structure on the relationship between the two. Research indicates: There is a negative correlation between government subsidies and the high-quality development of enterprises, and the concentration of equity will positively regulate the inhibitory effect of government subsidies on the high-quality development of China's enterprises. The degree of equity checks and balances will inhibit the negative relationship between the two.

**Keywords:** *Government Subsidies, High-quality Development, Ownership Structure.*

## 1. INTRODUCTION

The 19th National Congress of the Communist Party of China clearly pointed out that our economy has transformed from a stage of rapid growth to a stage of high-quality development. China is striving to promote high-quality development in all walks of life and promote high-quality economic development. Especially in 2020, due to the impact of COVID-19, China's development faces unprecedented risks and challenges. It is even more important to promote high-quality development of enterprises and grasp the important strategic opportunity period for China's development.

The profitability of Chinese enterprises is generally low, and it is difficult for enterprises themselves to undertake all the requirements for high-quality development. Therefore, the government needs to play the necessary intervention and incentive role. At this time, government support is particularly important. Among many government support policies, government subsidy is an important macro-control tool adopted by the government to achieve the established goals. In recent years, the Chinese government has continuously increased the government subsidy funds for enterprises, with nearly 100 billion yuan in government subsidies every year. The flow of funds to listed companies will inevitably have an important impact on the high-quality development of enterprises. The realization of high-quality development of enterprises not only requires

government subsidies, but also requires the enterprises themselves to have corresponding governance mechanisms. The effective combination of internal and external can help enterprises the purpose of enterprise development.

Therefore, the influence mechanism of government subsidies for enterprises on the high-quality development of enterprises has become an issue worthy of in-depth study.

## 2. LITERATURE REVIEW AND RESEARCH HYPOTHESIS

### 2.1. Government Subsidies and High-quality Development of Enterprises

Government subsidies have a restraining effect the development quality of Chinese manufacturing enterprises. First, as a kind of free transfer payment (Lina Zhu et al., 2018) [1], government subsidies will make enterprises lack the motivation for R&D and innovation while it makes enterprises obtain excess profits (Xue Yang et al., 2020) [2]. And this will reduce the total factor productivity of enterprises to a certain extent and inhibit the enterprise development quality. Second, some companies in order to obtain government subsidies, some manufacturing companies may conduct "Rent-Seeking" and establish political connections with local governments, etc (Shukuan Zhao et al., 2017) [3]. On the

one hand, it will lead to the occupation of resources. On the other hand, enterprises relying on "Rent-Seeking" behavior to obtain excessive subsidies may also cause them to overinvest in low-efficiency projects, which will damage the efficiency of the company's production factors and hinder the high-quality development of the enterprise. Third, government subsidies will cause the government to interfere too much in the production activities of enterprises (Qi Su et al., 2018) [4]. The government pays more attention to the social performance brought about by subsidies. It is not its ultimate goal to increase the total factor productivity of enterprises. Excessive government subsidies will induce manufacturing enterprises to adopt catering behaviors, which are contrary to increasing total factor productivity. In summary, this article proposes the following hypotheses:

H1: Government subsidies are negatively related to the high-quality development of enterprises.

## ***2.2 The Moderating Effect of Equity Concentration***

Concentration of equity is an important manifestation of the characteristics of the company's equity structure. The high degree of equity concentration reflects the actual control ability of the company's major shareholders. First, although the existence of large shareholders can alleviate the agency problem between operators and shareholders to a certain extent (Li Zhang, Yanyan Gao, 2019) [5], with the relative concentration of ownership, the large shareholders of enterprises will "Appropriate" the others. Second, the concentration of equity will bring about the concentration of corresponding risks, and major shareholders have to bear higher risks. Due to the risk aversion of major shareholders, higher risks may cause major shareholders to be reluctant to engage in excessive investment activities with riskier investors. Third, concentration of corporate equity is too high, although the enterprise management obtains the benefits, but it damages the interests of the stakeholders, so that the expected effect of government subsidies will not be satisfied. In summary, this article proposes the following hypotheses:

H2: The concentration of equity has a moderating effect on the relationship between government subsidies and the high-quality development of manufacturing enterprises.

## ***2.3. The Moderating Effect of Equity Checks and Balances***

Equity checks and balances can alleviate the second type of agency problem in corporate governance. First, equity checks and balances can effectively alleviate the agency cost problems faced by enterprises, prevent major shareholders from colluding with senior management,

and curb managers' pursuit of private interests. Second, compared with "One Share Dominates", only a balanced shareholding structure can achieve the most efficient level of supervision. Equity checks and balances are conducive to the introduction of an external supervision mechanism to strengthen the supervision of major shareholders and effectively alleviate caused by the inconsistent interests of various shareholders. Equity checks and balances are conducive to the introduction of an external supervision mechanism, strengthen the supervision of major shareholders, and effectively alleviate the impact of inconsistent interests among shareholders. Third, the equity check and balance system will pay more attention to protecting the interests of all shareholders. Shareholders will make more scientific decisions so that government subsidies can be used more scientifically. In summary, this article proposes the following hypotheses:

H3: The equity checks and balances has a moderating effect on the relationship between government subsidies and the high-quality development of manufacturing enterprises.

## **3. RESEARCH DESIGN**

### ***3.1. Data Source***

This article selects 2014-2019 listed China's manufacturing companies as the research object, and does the following processing on the data: (1) exclude the financial industry and enterprises specially treated by ST or \* ST; (2) excluding the enterprises with incomplete disclosure of government subsidy data; (3) eliminating enterprises with incomplete data. Through screening, 4014 samples were obtained. In the research process, All financial data and government subsidy data are from CSMAR and Wind database.

### ***3.2. Variable Definition***

(1) Explained variable: Enterprise high quality development (TFP). Therefore, this paper uses the existing research methods and takes TFP as a substitute variable. Referring to the practice of Xiao-Dong Lu and Yu-Jun Lian (2012) [6], this paper uses total factor productivity to measure the high-quality development index of enterprises.

(2) Explanatory variable: Government subsidy (GOV). This paper takes the ratio of the total government subsidies received by enterprises to the business income of enterprises as the observed value of government subsidies.

(3) Regulatory variables: Ownership Structure. Generally speaking, the ownership structure includes two dimensions: the concentration of ownership (OC) and the degree of balance of ownership (ER). This article uses the ratio of the largest shareholder's shareholding as an

alternative indicator of the concentration of equity (OC), and "(shareholding ratio of the top ten largest shareholders-Shareholding ratio of the largest shareholder / Shareholding ratio of the largest shareholder)" as the Alternative indicators of checks and balances (ER).

(4) Control variables: Taking into account the existence of other factors that may affect the high-quality

development of enterprises by government subsidies and drawing on previous research literature, this article selects net sales margin (Snp), corporate profitability (Pro), management expense ratio (Adm), selling expense ratio (Oer), the proportion of independent directors (Roid), and the year (Year) are used as control variables.

The detailed index setting principles of the variables in Table 1 are as follows:

**Table 1.** Main Variable Definition Table

Variable Type	Variable Name	Variable Symbol	Variable Metric
Explained variable	Enterprise high quality development	TFP	Measuring total factor productivity with LP method
Explanatory variable	Government subsidy	GOV	Total government subsidies /Business income
Regulatory variables	Ownership Structure	OC	The ratio of the largest shareholder's shareholding
		ER	shareholding ratio of the top ten largest shareholders-Shareholding ratio of the largest shareholder / Shareholding ratio of the largest shareholder
Control variable	Sales Margin	Snp	Net profit/Sales revenue
	Enterprise profitability variable	Pro	Net profit / average net assets
	Administrative expense ratio	Adm	Administrative expenses/Total assets
	Selling Expense Ratio	Oer	Selling expenses/Total assets
	Proportion of Independent Directors	Roid	Independent Director/All Directors
	Years	Industry	Annual Dummy Variable

### 3.3. Measurement Model

In order to verify the relationship between manufacturing government subsidies and the high-quality development of enterprises, this paper constructs a test model as follows:

$$TFP_{i,t} = \alpha_0 + \beta_1 GOV_{i,t} + \beta_2 Snp_{i,t} + \beta_3 Pro_{i,t} + \beta_4 Adm_{i,t} + \beta_5 Oer_{i,t} + \beta_6 Roid_{i,t} + \sum Year + \varepsilon_{i,t} \quad (1)$$

In order to test the moderating effect of the ownership structure on the relationship between government subsidies and high-quality development of enterprises from the perspective of internal control, model (2) and model (3) are established:

$$TFP_{i,t} = \alpha_0 + \beta_1 GOV_{i,t} + \delta_1 OC_{i,t} + aGOV_{i,t} \times OC_{i,t} + \beta_2 Snp_{i,t} + \beta_3 Pro_{i,t} + \beta_4 Adm_{i,t} + \beta_5 Oer_{i,t} + \beta_6 Roid_{i,t} + \sum Year + \varepsilon_{i,t} \quad (2)$$

$$TFP_{i,t} = \alpha_0 + \beta_1 GOV_{i,t} + \delta_2 ER_{i,t} + bGOV_{i,t} \times ER_{i,t} + \beta_2 Snp_{i,t} + \beta_3 Pro_{i,t} + \beta_4 Adm_{i,t} + \beta_5 Oer_{i,t} + \beta_6 Roid_{i,t} + \sum Year + \varepsilon_{i,t} \quad (3)$$

## 4. EMPIRICAL ANALYSIS

### 4.1. Descriptive Statistics and Analysis

It can be seen from table 2 that the maximum value of total factor productivity is 10.5555, the minimum value is 6.1526, and the standard deviation is 0.8353, which indicates that there are obvious differences in the development quality of different enterprises. The median of total factor productivity is 7.9601, which shows that the development quality of most manufacturing enterprises in China is not high. The maximum government subsidy intensity is 0.0836, indicating that the scale of government subsidies is different, and the scale of subsidies for individual enterprises is far beyond the average level. The remaining variables basically conform to the normal distribution.

### 4.2. Empirical Test

From the results in Table 3, it can be seen that the regression coefficient between government subsidies and high-quality development of enterprises is -14.9089, which is significant at the 1% level, indicating that the higher the government subsidies, the less conducive to the high-quality development of enterprises. This confirms the hypothesis H1.

**Table 2.** Descriptive Statistics

Variables	N	Maximum	Minimum	Mean	Median	Std. Dev.
TFP	4014	10.5555	6.1526	8.0207	7.9601	0.8353
GOV	4014	0.0836	0.0002	0.0112	0.0072	0.0133
OC	4014	67.7422	8.4774	31.5658	29.6602	13.2506
ER	4014	4.1651	0.0776	1.0259	0.8024	0.8103
Snp	4014	0.3793	-0.6838	0.0707	0.0720	0.1345
Pro	4014	0.2993	-0.4415	0.0651	0.0651	0.0995
Adm	4014	0.1409	0.0129	0.0552	0.0515	0.0251
Oer	4014	0.3100	0.0023	0.0496	0.0289	0.0579
Roid	4014	0.5714	0.3333	0.3772	0.3333	0.0545

The test results are listed in Table 3. Model 2 tests the moderating effect of equity concentration. The regression results show that the interaction coefficient is -0.3199, and it is significant at the 1% level, indicating that the concentration of equity has promoted the negative impact of government subsidies, and the moderating effect exists, which supports the research hypothesis H2 of this article.

Model 3 tests the moderating effect of equity checks and balances. The regression results show that the interaction coefficient is 3.2996, and it is significant at the 1% level. It shows that equity checks and balances inhibit the negative impact of government subsidies, and the moderating effect is established, thus supporting the research hypothesis H3 of this article.

**Table 3.** Return results of government subsidies and high-quality development of enterprises

Variables	Model 1	Model 2	Model 3
	TFP	TFP	TFP
GOV	-14.9089***	-5.8314***	-19.078***
OC		0.0089***	
GOV×OC		-0.3199***	
ER			-0.0809***
GOV×ER			3.2996***
Snp	7.9601***	-3.7317***	-3.7811***
Pro	6.4438***	6.2008***	6.3322***
Adm	-5.1138***	-4.8352***	-5.0764***
Oer	0.6416***	0.61478***	0.6944***
Roid	-0.6164***	-0.6513***	-0.6094***
Year	Control	Control	Control
N	4014	4014	4014
Adj R <sup>2</sup>	0.3459	0.3569	0.3495

Note: \* P < 0.01, \* P < 0.05, \* P < 0.1, the same below.

## 5. CONCLUSIONS AND RECOMMENDATIONS

The study found that excessive government subsidies will inhibit the high-quality development of enterprises, and this negative relationship is affected by ownership structure, among which equity concentration plays a positive role in regulating the relationship between government subsidies and high-quality development of enterprises, And the degree of equity checks and balances will weaken the inhibitory effect of government subsidies on the high-quality development of enterprises.

This article mainly has the following two aspects of enlightenment: 1. The issuance of government subsidies is to play its active role. The government should select the recipient enterprises according to certain policy standards; constantly adjust the granting of subsidy funds, so as to urge the subsidized enterprises to justify the subsidy funds. 2. The establishment of an equity check-

and-balance mechanism can not only maintain the relative concentration of equity, but also suppress the speculative behavior of major shareholders through supervision, thereby promoting the high-quality development of manufacturing enterprises.

## ACKNOWLEDGMENTS

Fund Projects: Graduate Education Innovation Project of Guilin University of Electronic Technology(2020YCXS066), Guangxi Philosophy and Social Science Planning Research Project (20FGL027).

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