

Risk evaluation and control of EPC hydropower construction project in Vietnam

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Abstract. In Vietnam, now many hydropower project adopts the EPC (engineering, procurement and construction) of the contract. However, in the implementation of these hydropower projects, the EPC general contractors are facing many difficulties, resulting in schedule delays and considerable losses . From the above mentioned issues, this research study is conducted to highlight the main risk factors in the delays of hydropower construction projects in Vietnam. The research outcomes as follows: Risk evaluation; calculating and classifying the degree of impact of each risk to the progress of the construction; presenting expert opinions to control such risks. The practical significance of this study is to ensure the timely completion of projects, benefits for the investors, and the EPC general contractors. The research employs the method of statistical calculations and risk analysis to obtain feedback from experts participating in similar projects. A feature of this research is the comprehensive use of investigative methods statistic, and analysis of the results of the conducted survey on delay risks of EPC hydropower projects in Vietnam.

Research context and proposed research orientation

Research context

The EPC contract of the hydropower projects in Vietnam is facing many difficulties due to slow progress in construction . There are numerous factors leading to slow construction progress. To identify these factors, the author analyzed the characteristics of hydropower projects combined with the opinions of experienced experts with hydropower projects in Vietnam. On this basis, hypotheses about risk models are developed. The most general characteristics of hydropower projects following the EPC in the Vietnam as follows: The use of EPC in Vietnam is relatively new, and project management is slow, leading to tardiness; At the construction sites, the people's culture standard is low, causing various difficulties; The immigration and resettlement for land withdrawal and handover for the construction contractors are complex; Hydropower equipment for the projects must be imported from abroad with complex procedures, difficult shipment, and slow assembly; These countries currently keep high inflation rates, which affect the purchase of required materials, machines, and equipment; Natural conditions such as climate, hydrology, topography, and geological conditions lead to further complications; The sub-contractors construction capacity is poor; the domestic construction technology has low productivity, and is not up to standard; The infrastructure and traffic facilities for transport are poor; machine and equipment transportation encounter many difficulties, leading to delays, etc. In recent years in Vietnam, more attention has been given to risk management of hydropower projects. For instance, Zhao Jue Long (2008) [1] studied cases of EPC hydropower projects in Vietnam, proposed risk factors, and suggested ways to minimize risks and proposed management measures. Li Wei (2012) [2], through the research of the Con River hydropower station in Vietnam, showed risks in project procurement, contract construction, material purchases, risks of delays in the project, and the increased expenses in construction....

In the above mentioned literature, the author found that research on risks in hydropower projects in Vietnam is still limited. With the reality of tardy construction projects and progress delays, the author deems it urgent to conduct research on risks involved in delaying the construction progress of the hydropower project using EPC in Vietnam.

Proposal for project orientation

Research on delay risks of EPC hydropower construction projects in Vietnam. Research would contribute to the monitoring of construction progress and successful implementation.

In addition, using the public information on the Internet, television, newspapers and other documents, the author carried out on-site interviews with experts and officers participating in EPC projects. On the basis of these opinions, the author hypothesized the risk factors, and calculated statistical with SPSS and AMOS software to analyze and complete the objective.

The structure of this research includes three main parts: (1)The risk hypothesis and the impacts of risks on construction schedule; (2)Calculation and inspection of risk, Risk evaluation; (3)Controlling and limiting risks.

Risk evaluation of EPC hydropower construction project in Vietnam

Risk variables and risk model selection

1)Risk variables

The risk variables system is built utilizing mainly the analysis of previous research and consulting experts. A comprehensive analysis of the current research results and expert opinions helped to form the questions. The benefit being that the experiences and knowledge of the experts assists in the selection of reasonable questions.

Through the analysis of information and consultation of experts' opinions, we summarize the characteristics of the hidden risks leading to delays in the construction progress of the hydropower projects. Based on these characteristics, the main reasons leading to the construction progress delays can be divided into the following groups: Risk from natural conditions and social environment (B1), Risk from management (B2), Risk from technology (B3), Risk from contracts (B4), Risk from economy (B5), Risk from politics and law (B6), Risks from EPC general contractors (B7). Below is systematic table of risk factors.

Table 1: Hypothesis of risk groups:

Objective for evaluation	Risk group level 1 (Hidden risk cause variables)	Risks level 2 (Hypothesized risk variables)
Delaying the construction progress	Risk from natural conditions and social environment (B1)	Ethnic groups and religions (b1.1) Geology, topography, and hydrography (b1.2) Transportation outside of the construction site (b1.3) Safety and security (b1.4)
	Risk from management (B2)	Poor progress management (b2.1) Poor quality work requiring repair (b2.2) Construction projects monitoring team (b2.3) Construction safety (b2.4) Inharmonious management among the EPC general contractors (b6.5)
	Risk from techniques (B3)	Technical design (b3.1) Negative survey data (b3.2) Construction drawings (b3.3) Inspection of technical and drawings design (3.4)
	Risk from contracts (B4)	Uncertain and unclear contract terms (b4.1) Unfair contract terms (b4.2) Transportation outside the construction site (b4.3) Second language contracts with misleading clauses (b4.4)
	Risk from economy (B5)	Finances of the investor (b5.1) Interest rate fluctuations (b5.2) Risks on Inflation (b5.3) Financial capacity of EPC general contractors (b5.4)

Risk from politics and law (B6)	The relationship of investor, general contractor with the authority and relevant departments (b6.1) Laws and regulations of the management agencies (b6.2) Regional political change (b6.3)
Risks from EPC general contractors (B7)	Purchasing materials, supplies, equipment and machines (b7.1) Difficulties with sub-contractors (b7.2) Equipment installation and commissioning (b7.3) Poor construction from the EPC general contractors (b7.4)
Consequences of the risk factors(B8)	Prolong the construction progress (b8.1) Increase in construction costs (b8.2)

2) Selection of variables for risk calculation models

Based on the above hypothesis of risks, the author summarized and proposed the hypothesis of the risk model affecting progress as follows: (shown in Fig. 1)

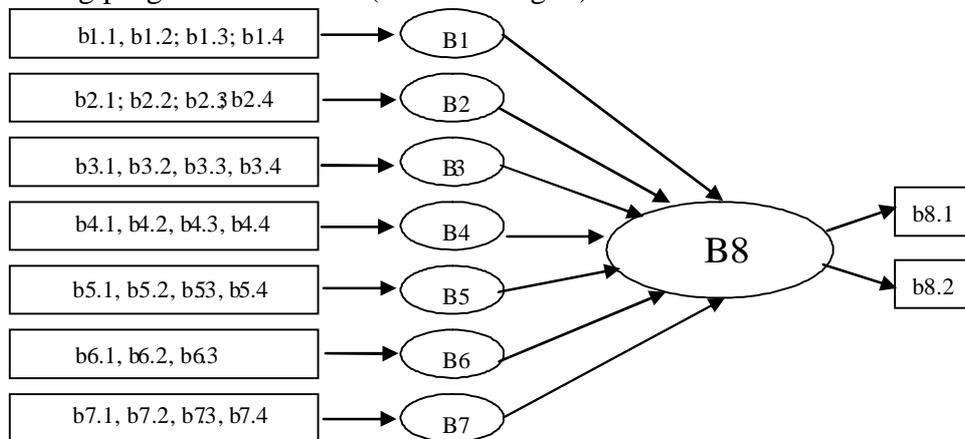


Fig 1: specifies the assumptions of the risk system model affecting the progress

Calculation and verification of the hypothesis model

1) Data and supporting software

From the hypothesis of risks in Table 2, the author did an investigation using slips with 5 levels of risk assessment as follows:

Table 2: Investigation using slips with 5 levels of risk assessment

1: Risk factors and risk consequences	Impact level of construction progress delays				
	Low (1)	Rather low(2)	Medium (3)	High (4)	Very high (5)
Risk factors of risk group at level 2					
2: Consequences of risk factors	<10%	10-20%	20-30%	30-40%	>40%
Prolong the construction progress. Increase in construction costs					

Based on EPC hydropower projects in Viet nam. To find out the reasons in delay of above projects the authors adopted questionnaire method.

To ensure the reliability of the questionnaire, The author then met with experts in these fields: investors, design consultants, EPC general contractors and subcontractors. These experts have been, or are currently involved in hydropower projects with EPC in the region. The questions distributed, surveyed, and collected are in following table 3:

Table 3: The questions distributed, surveyed and collected

Number of distributed questionnaires	Number of collected questionnaires	Number of proper questionnaires	Number of questionnaires using analysis
280	262	255	255

Based on the above data, the author used statistical methods to verify the accuracy of the risk variables model hypothesis based on necessary evaluation criteria such as: Alpha Cronbach

coefficient to determine the reliability of the question, the discovery of factors, and verification of those factors. The author used SPSS and AMOS software to analyze and verify the above evaluation criteria.

2) *Verification results*

Calculate the Cronbach’s Alpha reliability coefficient: The Cronbach’s Alpha coefficient value (α) in the interval from 0-1, if $\alpha < 0.6$ is insufficient reliability, $0.6 < \alpha < 0.8$ is sufficient reliability, $0.8 < \alpha < 1$ is high reliability. In the survey data for research, we can use $\alpha > 0.6$ achieved reliability, can use for analysis, (Hair J F, Anderson R E 1998)[5]; (Slater 1995)[6].

Using SPSS software to conduct the calculations and testing, the author eliminated the variables with “Corrected Item-Total Correlation” < 0.3 . The Cronbach’s Alpha was then calculated, providing corresponding results to the factors groups as follows: (shown in the Table 4)

Table 4: Cronbach’s Alpha

Group of hidden cause variables	The assumption of risk variables	Cronbach’s Alpha
Risk from natural conditions and social environment (B1)	b1.2; b1.3	0.791
Risk from management (B2)	b2.1; b2.3	0.723
Risk from techniques (B3)	b3.1; b3.2; b3.3; b3.4	0.724
Risk from contracts (B4)	b4.1; b4.3	0.818
Risk from economy (B5)	b5.1; b5.3; b5.4	0.660
Risk from politics and law (B6)	b6.1; b6.2	0.802
Risk from the EPC general contractors (B7)	b7.1; b7.2; b7.3	0.690
Consequences of risks (B8)	b8.1; b8.2	0.684
Calculation results of the sum of the variables		0.834

The Cronbach’s Alpha coefficient $\alpha > 0.6$, which holds enough reliability to permit the use of the survey results[5]. After eliminating the unqualified variables, the results are as shown in the Table 4.

3) *Calculate and analyze the discovery factors:* Before performing the SEM model simulation, it is necessary to conduct the calculation and analysis of the discovery factors, investigate the main factors, including the observation variables (survey questions), and test the reliability as shown in Table 5. In the factor analysis of SPSS, the factor deduction method “Principal Axis Factoring” and the horizontal rotation method, Promax, were used.

Table 5: Pattern Matrixa

	Factor						
	1	2	3	4	5	6	7
b1.2	0.710						
b1.3	0.911						
b2.1		0.925					
b2.3		0.642					
b3.1			0.851				
b3.3			0.539				
b3.4			0.605				
b4.1				0.811			
b4.3				0.875			
b5.1					0.540		
b5.3					0.660		
b5.4					0.672		
b6.1						0.749	
b6.2						0.911	
b7.1							0.500
b7.2							0.781
b7.3							0.685

The results are required to obtain a $KMO \geq 0.5$ (Hair et al., 2006)[7], testing coefficient with the statistical meaning Bartlett (Sig < 0.05) (Hair et al., 2006)[7]. . Additionally, each variable features the

factor loading coefficient larger than 0.5; Jabnoun & Al-Tamimi (2003)[8] providing that the factor loading coefficient of the variables is not less than 0.3, Gerbing & Anderson (1988)[9] clarifies the percentage of variance higher than 50%. Initially, the author used 18 variables, based on the standard of the factor loading coefficient larger than 0.5. The author gradually deleted the variables b3.2, then the factors analysis was conducted. Seven factors were chosen, B1, B2, B3, B4, B5, B6, B7, whose percentage of variance reached 56.6%, higher than the standard value of 50%, as shown in the table 6:

Table 6: KMO and Bartlett's Test、 Total Variance Explained

KMO and Bartlett's Test		
Kaiser-Meyer-Olkin Measure of Sampling Adequacy.		0.707
Bartlett's Test of Sphericity	Approx. Chi-Square	1262.739
	df	136
	Sig.	0.000

The results shown in Table 6, the KMO test coefficient features the value of 0.707 (>0.5), and the coefficient with the Bartlett statistical meaning of ($\text{Sig}<0.05$). This proves the survey results have reliability; the question hypotheses are reasonable; the survey data is proper, and objective. The data is sufficient for conducting analysis in the following steps:

Calculate and analyze the factors: The author used the AMOS software with the model of 7 hidden risk variables and 17 assumption risk variables found above to conduct the calculation, analysis and verification of the factors. The results show that the variables hypotheses are suitable for conducting the following analysis and assessment steps.

Analyze and verify the combination of factors: The author used the AMOS20.0 software for 8 assumption factors and 19 assumption risk variables to calculate the standardized factor loading coefficient of the 19 assumption risk variables in the interval of 0.501 to 1.092 (Table 7). In accordance with the standard factor loading coefficient >0.5 , which shows the assumption risk variables for the groups of combined factors in a close relationship; the hypothesized risk variables have the largest effect on the factors group, as pointed out in the model.

After eliminating the hypothesized risks with the factor loading coefficients, the author calculated the reliability value of the CR combination of the minimum factor is 0.76. All values are larger than the standard coefficient of 0.5[5], proving that the assumption variables compared with the assumption variables models is highly consistent. The author calculated the Average Variance Extracted, AVE, found the abnormal average values, and conducted the confirmation of convergence of assumption variables in the model. The result showed the AVE value in the interval of 0.51 to 0.74, All values are larger than the standard coefficient of 0.5[10] proving the assumption variables compared with the factors with good convergence. (See Table 7)

Table 7. Cronback's alpha, Avegare variance Extracted and AVE values

The assumption variables	Factor loading coefficients	Errors of variables	CR	AVE
Risk from natural conditions and social environment (B1)			0.85	0.74
Geology, topography, and hydrography (b1.2)	0.897	0.147		
Transportation outside of the construction site (b1.3)	0.717	0.325		
Risk from management (B2)			0.84	0.73
Poor progress management (b2.1)	0.957	0.092		
Construction projects monitoring team (b2.3)	0.662	0.406		
Risk from techniques (B3)			0.76	0.51
Technical design (b3.1)	0.734	0.459		
Construction drawings (b3.3)	0.717	0.487		
Inspection of technical and drawings design (3.4)	0.676	0.516		
Risk from contracts (B4)			0.81	0.68
Uncertain and unclear contract terms (b4.1)	0.925	0.175		
Transportation outside the construction site (b4.3)	0.767	0.518		
Risk from economy (B5)			0.77	0.53
Finances of the investor (b5.1)	0.818	0.222		
Risks on inflation (b5.3)	0.507	0.460		
Financial capacity of the contractors (b5.4)	0.603	0.457		
Risk from politics and law (B6)			0.84	0.72
The relationship of investor, general contractor with the authority and relevant departments (b6.1)	0.847	0.266		
Laws and regulations of the management agencies (b6.2)				
Risk from the EPC general contractors (B7)			0.80	0.58
Purchasing materials, supplies, equipment.. (b7.1)	0.812	0.276		
Sub-contractor (b7.2)	0.743	0.298		
Equipment installation and commissioning (b7.3)	0.721	0.391		
Consequences of the risk `factors(B8)	0.654	0.408		
Prolong the construction progress (b8.1)	1.092	0.047	0.80	0.70
Increase construction costs (b8.2)	0.501	0.576		

4) Confirm the model as pointed out:

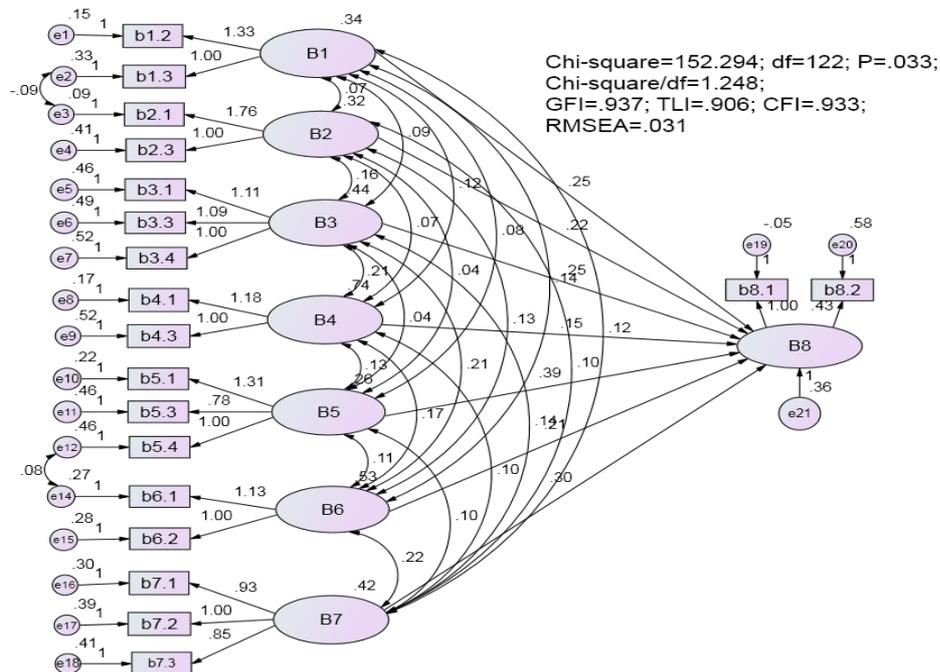


Fig. 2: The structure of SEM model and assessment result

shown in the Figure 2 and from the following table 8, it is possible to conclude that the assessment result is extremely ideal; and further indicates the proposed model for the survey data is of reasonable design.

Table 8: Absolute appropriate index and Information index

	Absolute appropriate index				
	Chi-square/df	GFI	TLI	CFI	RMSEA
Value	1.248	0.937	0.906	0.933	0.031
Assessment criteria	Hair et al, 1998 [5] think that $1 < \text{chi-square/df} < 3$ is very good	Segar, Grover, 1993 [11] and Chin, Todd, think that > 0.9 is very good.			Taylor, Sharland, Cronin, Bullard, 1993 [12] think that RMSEA < 0.05 is very good

5) Review the parameters of the model: According to the parameters of the regression model given in Table 9, the values (p) of the assumption items are also less than 0.05, which explains the reliability level of over 95%. The risk factors strongly affected the extension of the construction progress.

Table 9. the values: C.R, P, Standardized coefficients

Assumption	Non-standardized coefficients	S.E.	C.R.	P	Standardized coefficients
Risk from economy (B5) → Consequences of risks (Extend the construction progress)	0.386	0.121	3.198	0.001	0.215
Risk from the EPC general contractors (B7) → Consequences of risks (Extend the construction progress)	0.300	0.103	2.912	0.004	0.212
Risk from techniques (B3) → consequences of risks (Extend the construction progress)	0.246	0.103	2.374	0.018	0.176
Risk from politics and law (B6) Consequences of risks (Extend the construction progress)	0.214	0.088	2.435	0.015	0.170
Risk from natural conditions and social environment (B1) → Consequences of risks (Extend the construction progress)	0.251	0.090	2.804	0.005	0.160
Risk from management (B2) → Consequences of risks (Extend the construction progress)	0.225	0.093	2.404	0.016	0.138
Risk from contracts (B4) → Consequences of risks (Extend the construction progress)	0.145	0.063	2.321	0.020	0.136

Note:***Indicate the value less than 0.001

From the standardized coefficients values, it is found that the largest risk factor is Risk from the Economy (B5), which can severely delay the construction progress. The remaining factors from high to low impact level are: Risk from the EPC general contractors (B7); Risk from techniques (B3); Risk from the politics and law (B6); Risk from natural conditions and social environment (B1); Risk from the management (B2); Risk from contracts (B4).

Risk control of EPC hydropower construction project in Vietnam

The risk management of the project can be strengthened through the following:

(1) The contractors of the construction process must raise awareness about the danger of risks, identify and assessment of the risks and take appropriate measures to deal with the various predictable and avoidable risks.

(2) The general contractor should → strengthen the cooperation with the relevant parties in communication, and information exchange related to prevent the loss of information due to poor communication and delays.

(3) The general contractors should research prior to the bidding stage, thorough analysis of the relevant provisions in the contract and risks responsibilities; the general contractors need to clearly understand the project information in the fields of the socio-politics, unforeseen circumstances, technical changes and inflation risk, etc.

(4) The general contractors must enhance the detection of potential risks, The contractors need to be in constant communication with the investor and the relevant units to deal with any unexpected situations.

Under the proposal of the above risk control and restraint, the author suggests combined with the recommendations of the leading experts to control and restrain the risks, the author has obtained the following results shown in Table 10:

Table 10: Measures to restrain the risks affecting the construction progress

Risk group level 1	Risks level 2	Measures to restrain the risks affecting the construction progress
Risk from economy (B5)	Risk from the finance of the investor (b5.1)	The investor must be thoroughly checked by the government, in regard to financial capacity, to ensure finances for construction. A guarantee from the bank is required, for the off chance that the investor does not pay general construction contractor as scheduled.
	Risks from inflation (b5.3)	For the bank loan contract and the international construction contract, the contract value must be calculated in US dollars; the domestic subcontract is calculated in local currency and adjustment under the inflation rate of the market.
	Risks from the financial capacity of the EPC general contractors (b5.4)	The EPC general contractors must provide financial backing for the construction on a set schedule, and must have a bank guarantee; the bank should pay the necessary amounts that the general contractor is unable to pay for subcontractors
Risk from the EPC general contractors (B7)	Risk from purchasing materials, supplies, equipment and machines (b7.1)	It is required to purchase and manufacture goods on a set schedule to serve the projects, specifically the goods which are unavailable in the host country and must be imported; Commodity purchase contracts of EPC contractor and subcontractors must be clear in terms of reward and punishment for slow supply of goods. The Government must have the directions and create favorable conditions for the import of goods for projects.
	Risk from the sub-contractor (b7.2)	The subcontracts must have substantial construction capacity. The subcontracts must have the financial capacity to carry out the project and a bank guarantee; Economic contract of EPC contractors and subcontractors must be fixed, clear, and have strict reward or punishment for progress.
	Risk from equipment installation and commissioning (b7.3)	The production equipment must be on par with international standards; The equipment installation company must be highly qualified; The equipment manufacturing company must have professional technicians guiding the machines, equipment installation, and commissioning; The general contract and subcontractors' equipment installation contract must be clear and strict in terms of payoff for the slow progress.
Risk from techniques (B3)	Risk from the technical design (b3.1); Risks of construction drawings (b3.3)	The technical and construction draft design must be assigned to capable units having implemented the design of equivalent works or of construction larger scale. The design must comply with the work scale as approved by the investor and the authorities. Design changes must be attached with the legal documents of the investor, and must have the contract price adjustment equivalent to the content and changes in work volume; The general contractors' design contracts with the design company must be clear, and make known that there will be strict payoff for slow progress.
	Risk from the inspection of technical and drawings design (b3.4)	The technical design inspection is assigned to the a company, having implemented an equivalent project or of projects of larger scale; The inspection must implement in detail of the design drawings of the technical and construction design documents.

Risk from politics and law (B6)	The relationship of investor, general contractor with the authority and relevant departments (b6.1)	The investor and contractors must work together with the local authorities to ensure the tasks relating to the project run smoothly. The investor and contractors must have a good relationship with the relevant departments to efficiently implement the regulations relating to the project, such as protecting the environment, electricity sales, connecting power to the national electric network system, etc.
	Risk from laws and regulations of the management agencies (b6.2)	The investor and contractors must have a thorough understanding of the law and all relevant regulations. The investor and contractors must have a professional legal committee to assist in researching the legal applications and regulations of the authorities and the relevant departments.
Risk from natural conditions and social environment (B1)	Risk from geology, topography, and hydrography (b1.2)	An experienced monitoring unit, with an equivalent scale or larger, must be appointed. The investor and survey document designing unit shall appoint qualified and skilled staff. It is required to obtain an independent inspection unit to detect errors in survey results on a set schedule The monitoring unit, in addition to the investor, and general contractor must supervise the environmental conditions during the construction process, and furthermore take measures to allow prompt response to any unforeseen issues that may arise.
	Risk from transportation outside the construction site (b1.3)	The investor must invest to upgrade and maintain the necessary roads surrounding the construction site to ensure safe transport of equipment to and from the construction site.
Risk from management (B2)	Risk from the poor progress management (b2.1)	The general contractor and subcontractors must continuously monitor each individual part of the construction progress, to ensure all parts are working correctly and efficiently to minimize any possible delay.
	Risk from the construction items monitoring unit (b2.3)	The construction supervision contract must be assigned to capable units, having already implemented similar projects or of large scale; The supervisors must be skillful in all aspects of the project, and continuously monitor all aspects of the construction.
Risk from contracts (B4)	Risk from uncertain and unclear contract terms (4.1)	The contract terms must be precise and clear, the contract language must be consistent, and must have an appendix explaining any terms potentially considered difficult, in order to avoid any disputes.
	Risk on fixing the EPC contract price (b4.3)	The EPC hydropower contracts typically set the cost, so the risks are borne by contractors; thus, a contract appendix for price adjustment is required, in the event of force majeure that increases the cost of construction.

Conclusions

The work achieved includes the following:

(1) Recognizing the risks existing in the EPC hydropower projects in Vietnam, thereby establishing the risk factor model for projects in Vietnam.

(2) Based on those risk models, calculating, analyzing and carefully evaluating the risks to determine the 17 the main reason causes leading to the delays of construction progress of the projects.

(3) Discovering the levels of risk impacts to construction progress, found that the largest risk factor is Risk from the Economy (B5), which can severely delay the construction progress. The remaining factors from high to low impact level are: Risk from the EPC general contractors (B7); Risk from techniques (B3); Risk from the politics and law (B6) ; Risk from natural conditions and social environment (B1); Risk from the management (B2); Risk from contracts (B4).

(4) suggesting measures to control and appropriately restrain the risks. Thus, helping the investor and the EPC general contractors to understand and become more aware of the risks, allow for more efficient implementation, and easier risk control.

These efforts have achieved the goals set by the original thesis: Risk evaluation and control of EPC hydropower construction project in Vietnam.

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