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# Decision Support System Analysis Performance Evaluation Lecturer Using Balanced Scorecard Method In a private University

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Abstract—The purpose of this study was to develop a decision support system. In analyzing system requirements, this study uses a balanced scorecard method based on 4 perspectives, namely: customer perspective, financial perspective, internal process perspective and growth perspective. The results of this study are to: 1) determine strategic objectives from each perspective based on the vision, mission and strategy of A private University. 2) Determine the size and weight of assessment of performance indicators in the form of Key Performance Indicators (KPI) and 3) Analyze data requirements from the parts involved by integrating existing systems, so that they can be used for analysis of the performance assessment decision support system lecturer. The impact with the development of this decision support system include: 1) Lecturers will get the results of the overall performance evaluation of the lecturer. 2) can increase the motivation of lecturers due to the clear indicators used in determining reward / intensive that will be

Keywords— Decision Support System, Performance Evaluation Lecturer, and Balanced Scorecard.

# I. INTRODUCTION

The performance appraisal in an institution greatly influences the quality and sustainability of the institution, this is because the performance assessment can encourage employees at the institution to be more active in improving the quality of their work. A private University is an institution engaged in education which has been established since 2000, continues to strive to be able to develop its institution from Good University towards Great University. The process of monitoring and assessing the performance of lecturers at A private University is carried out in stages, starting monthly monitoring by the Study Program Quality Assurance (QA) section through an online guardianship site in the syllabus check feature, which monitors the suitability of the lecture material delivered with the Syllabus as determined by the Study Program.

Several studies related to the development of decisionmaking information systems, among others: Yasrin Zabidi discussed the Design of a Performance Assessment System at STT Adisutjipto as a supporter of the quality assurance system [1]. Hamzah, Suyoto, Paulus Mudjihartono explained the decision support system for assessing lecturer performance with the balanced scorecard case study method at the university respati Yogyakarta [2]. Suryaman and Hamdan (2016) discussed the performance measurement of UNSERA lecturers with the balanced scorecard approach [3]. From some of the results of the study, it has been successful in designing a decision-making system for lecturer performance using the balanced scorecard method.

Based on the explanation above, the purpose of this study is to develop a decision support system for lecturer performance assessment. In analyzing system requirements, this study uses a balanced scorecard method based on 4 perspectives, namely: customer perspective, financial perspective, internal process perspective and growth perspective.

### II. METHOD

The research phase describes the steps that will be taken during the research. In general, the stages of the research that will be carried out in the analysis of the support system for the decision of lecturer performance appraisal at University X can be seen in Figure 1 as follows:



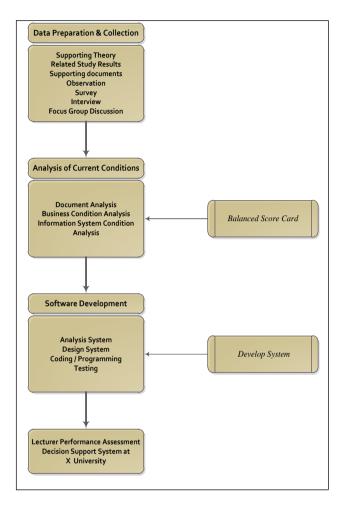


Fig 1. Stages of Research

# III. RESULTS AND DISCUSSION

# A. Statement of A private University Vision, Mission and Strategic Objectives

The statement of the vision, mission and goals of the A private University in the 2016-2020 Strategic Plan [4], can be seen in table 1 below:

TABLE I. STATEMENT OF VISION, MISSION & OBJECTIVES OF A PRIVATE UNIVERSITY

UNIVERSITY			
VISION			
To be a leading university in the field of Information & Communication Technology, Global insightful, spirited entrepreneur and to be a leading Centre in the field of			
Science and Technology that supports the National Development and oriented to the interests of the Community, Nation and State.			
MISSION			

Providing a modern higher education based on the culture of the organization of UNIKOM, PIQIE (Professionalism, Integrity, Quality, Information Technology, Excellence), with a conducive Educational System and Study Programs that are based on software, Hardware, Entrepreneurship and Multimedia Animation, by optimizing existing resources based on the Principles of Efficiency, Effectiveness and Productivity.

#### **GOAL**

To create excellent graduates in the field of information and communication technology, competent and reliable in their field of study, have the spirit of entrepreneurship, polite and virtuous, have commitment to advancing the nation and the state and faithful and devoted to Almighty God.

# B. Strategic Objetive Formulation using the Balanced Scorecard method

The Balanced Scorecard method was introduced by Kaplan and Norton [5], providing a comprehensive framework for describing the vision into strategic objectives. The goals of a comprehensive strategy can be formulated because of the balanced scorecard method, using four perspectives: financial, customer, internal business processes, learning and growth.

Based on the Development Strategy Plan for 2016-2020 A private University which has a direct relation to the lecturers' performance, it can be formulated as a A private University strategy goal which we then classify according to the balance scorecard perspective, can be seen from table 2 as follows:

TABLE II. CLASSIFICATION OF STRATEGIC TARGETS BASED BALANCE SCORECARD PERSPECTIVE

	SCORECARD PERSPECTIVE			
No	Perspective	Strategic Goals		
1	Financial	<ul> <li>a) Providing or seeking various research funding sources such as national and international research grants.</li> <li>b) Looking for various sources of community service funds</li> </ul>		
2	Customer	Improving Student Process		
		Quality & Output		
3	Internal Business Process	a) Increase the value & status of Departement & Institutional Accreditation		
		b) Increase Achievement of National & International Achievements c) Improve the ranking of UNIKOM according to		



No	Perspective		Strategic Goals
		d)	quality of the HR
		e)	management system Building an integrated infrastructure and information system
		f)	
			support system
4	Learning & Growth	a)	Evaluate & improve the quality of the HR management system
		b)	Providing opportunities for advanced S3 study lecturers & participating in improving
		c)	competence Increase the amount & quality of research.
		d)	= -

# C. Lecturer Performance Indicators

Performance can be seen from a person's ability to achieve goals, including perseverance to work hard, timeliness of completing work, use of costs according to design, independence of work in the sense of not always needing supervision, and the ability to overcome problems or obstacles. Ivancevich, John M, Konopaske Robert & Matteson Michael T [6].

Based on the strategic objectives that have been formulated, the researcher then formulates lecturer performance indicators and formulas from each point which can be seen in table 3 as follows:

TABLE III. LECTURER PERFORMANCE INDICATORS

Strategic Goals	Key Performance Indikator (KPI)	
a) Providing or seeking various research funding sources such as national and international research grants. b) Looking for various sources of community service funds	Research Grants     Publication Grants     Community Service     Grants	
2) Consumer Improving Student Process Quality & Output	The number of guardian students who have been approved by their guardianship.     Upload the syllabus & instructional materials at the Online Lecture Site     Charging Syllabus & Online Attendance	

Strategic Goals	Key Performance Indikator (KPI)
3). Internal Business Process a) Increase the value & status of Prodi & institution accreditation b) Increase Achievement of National & International Achievements c) Improve the ranking of UNIKOM according to Kemristekdikti, Webometrics & 4ICU d) Evaluate & improve the quality of the HR management system e) Building an integrated infrastructure and information system. f) Building a complete, effective and objective decision-making support system	4. The number of books / teaching materials produced.  5. Evaluation Value of Lectures by Students 6. Accuracy in collecting student final grades 7. Percentage of D & E value  1. Value of Study Program Accreditation 2. Amount of Being a Student coach / mentor to participate in competitions that have achievements 3. Number of citation of scientific work of lecturers in SINTA Ristekdikti. 4. Data filling in Tridharma Perguruan Tinggi. 5. Value of List Of Work Implementa tion Assessment 6. Percentage of absence
4). Learning & Growth a) Evaluate & improve the quality of the HR management system b) Providing opportunities for	Lecturer academic position     The time period for the management of academic lecturers from
advanced S3 study lecturers & participating in improving competence c) Increase the amount & quality of research. d) Increase the number & quality of community service.	the last TMT.  3. Having Lecturer Certification  4. Last Academic Degree  5. Number of research publications  6. Types of research publications

# D. Lecturer Performance Assessment

Based on the literature documents / guidelines for Institutional lecturer evaluation obtained data in the form of lecturer performance assessment weights as in table 4.

No	Criteria  Teaching and Learning Process	Bobot (%)
	Upload the syllabus & instructional materials at the Online Lecture Site	3
	2. Charging Syllabus & Online Attendance	4
1	3. Accuracy in collecting student final grades	5
	4. Percentage of D & E values	3
	5. Evaluation Value of Lectures by Students	5



	6. The book / teaching material produced.	5
	Guidance & Consultation	
	1. The number of guardian students who have been approved by their guardianship.	3
2	2. Providing guidance on Internship / Job Training & Thesis	3
	3. Amount of Being a Student coach / mentor to participate in competitions that have achievements.	4
	Career Level & Lecturer Absence	
	1. Lecturer academic position	5
	2. The period of time for the management of academic lecturers from the last TMT.	5
3	3. Having Lecturer Certification	5
	4. Last Academic Degree	5
	5. DP3 value	2
	6. Percentage of absence	3
	Research	
	1. Types of research publications	10
	2. Types of Research Grants	
4	71	5
4	3. Obtain Publication Grants	5 2
4		_
4	Obtain Publication Grants     Number of citation of scientific work of	2
5	Obtain Publication Grants     Number of citation of scientific work of lecturers in SINTA Ristekdikti.	2
	Obtain Publication Grants     Number of citation of scientific work of lecturers in SINTA Ristekdikti.  Community service	3
	3. Obtain Publication Grants  4. Number of citation of scientific work of lecturers in SINTA Ristekdikti.  Community service  1. Conduct Community Service	3
	3. Obtain Publication Grants  4. Number of citation of scientific work of lecturers in SINTA Ristekdikti.  Community service  1. Conduct Community Service  2. Types of Community Service Grants	3
5	3. Obtain Publication Grants  4. Number of citation of scientific work of lecturers in SINTA Ristekdikti.  Community service  1. Conduct Community Service  2. Types of Community Service Grants  Other Tasks	2 3 7 3
	3. Obtain Publication Grants  4. Number of citation of scientific work of lecturers in SINTA Ristekdikti.  Community service  1. Conduct Community Service  2. Types of Community Service Grants  Other Tasks  1. Serving as an activity committee	2 3 7 3

## E. Decision Support Systems

A decision support system according to Whitten, Bentley & Dittman [7] is an information system that helps identify decision-making opportunities or provides information to assist decision making. Meanwhile, according to Turban, Efraim, et al. [8] Decision support system is an information system that is used to help midlevel managers in semi-structured decision making processes be more effective by using analytical models and available data.

## F. Analysis of Information System Conditions

The condition of the information system that is already running is illustrated through the Context Diagram in Figure 2. It can be seen that external entities: Universities, Faculties, Study Programs provide information about the strategic objectives of the institution related to the performance of lecturers. Other external entities: Students, Lecturers, ICT, LPPM enter the data needed in the Balanced Scorecard analysis according to each unit which will later be used to make lecturer performance appraisals that will be written in the form of reports.

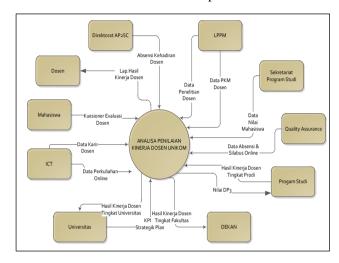


Fig 2. Context Diagram Analysis of Information System Conditions

To carry out the process of evaluating the performance of lecturers, it cannot be separated from the role of the supporting unit of the institution in providing data and information related to the track record of the lecturer in implementing the tri dharma of higher education in a certain period of time. In the Context Diagram there are several external entities involved in the process of assessing lecturer performance as a source of data and information in the Balanced Scorecard analysis.

The research that has been produced by Hamzah, Suyoto, Paulus Mudjihartono [1] discusses the support system for the decision on the assessment of lecturers' performance using the balanced scorecard case study method at respati Yogyakarta University. The results of the study can formulate the performance indicators of lecturers and their weight, as well as in the development of integrated lecturer performance assessment software based on the data sources of each supporting unit in an existing institution. Referring to the previous research, the deeper development of the context diagram that has been drawn above, can be formed subsystems from the external entity process to the Balanced Scorecard analysis process as in table 4.

TABLE V. DATA SOURCES AND SUBSYSTEMS

Strategic Goals (SG) & KPI	Data source	Sub System
SG: 1). Financial KPI: 1. Obtain grant funding for research.	Research institutions and community service (LPPM)	simlitabmas Unikom



Strategic Goals (SG) & KPI  2. Obtain grants for publication of research results.	Data source	Sub System
2. Obtain grants for publication of research results.		
research results.		
3. Obtain funding for community		
for community service grants		
SG:2). Consumer	1. ICT &	Online Lecture
KPI:	Multimedia	2. Online
1. Lecturers	2. Quality	Trusteeship
conduct online	Assurance	3. Chechking
guardianship at the appointed	3. Department Secretariat	System Syllabus
time	Secretariat	4. Online
2. The lecturer		Attendance
informs the		Sub System
syllabus and		5. Staffing
teaching materials before		System 6. Academic
the lecture at the		Information
online lecture		System
site.		
3. Active lecturers		
in writing books / teaching		
materials.		
4. Lecturers input		
student		
attendance lists		
online.		
5. Student satisfaction in		
the learning		
process.		
6. Gather the final		
score according		
to the one specified.		
7. The level of		
graduation of		
students in		
higher education.  SG: 3). Internal	1. ICT &	1. Eis Unikom
Business Process	1. ICT & Multimedia	2. Online
KPI:	2. AP2SC	Lecture
1. Lecturers	Directorate	3. Staffing
participate in the		System
accreditation		4. SmartApps
process 2. Involvement of		
2. Involvement of lecturers as		
mentors &		
coaches of		
students in		
competition		
activities.  3. Lecturers instruct		
students to access		
lecturers'		
scientific work to		
be used as		
sources in student		
research. 4. Lecturers carry		
4. Lecturers carry out the process		
professionally		
and responsibly		

Strategic Goals (SG) & KPI	Data source	Sub System
<ul><li>5. The presence of lecturers in accordance with the applicable provisions.</li><li>6. Periodically, lecturers update their activity data in HR Online.</li></ul>		
& G: 4). Learning & Growth KPI:  1. Lecturers     continuously take care of their academic positions.  2. Lecturers have been acknowledged to their professionals by the state  3. The last lecturer academic degree  4. Scientific publications carried out every	Public     Administration     Bureau     ICT &     Multimedia     LPPM	Staffing     System     UNIKOM     Simlitabmas

#### IV. CONCLUSION

Based on the results of the study it can be concluded that: 1. Assessment of lecturer performance with the balanced scorecard method has 3 objective perspectives on financial strategies, namely Lecturer Honorarium, External Grants / Funds, Stimulant Funds; 2 strategic perspectives of customer goals, namely increasing student satisfaction, increasing lecturer satisfaction; 4 strategic objectives of internal business process perspectives, namely Percentage of Attendance Attendance, Availability Percentage of Questions, Percentage of Gathering Value, Guidance; and 4 growth strategic objectives and perspective learning, namely the percentage of lecturer research, percentage of community services, percentage of scientific publication, percentage of lecturer education. In developing integrated lecturer performance evaluation software based on data sources from each supporting unit in the institution there are several subsystems that already exist at University X.

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