

# Performance Appraisal of Enterprise Middle-Level Management Based on Fuzzy Comprehensive Evaluation

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**Abstract.** Based on the study of enterprise middle-level management performance appraisal index, this paper sets up the fuzzy comprehensive evaluation model of middle-level management performance and carries out the empirical study, which offers theoretic and realistic basis for strengthening middle-level management performance appraisal.

At present, the effective performance appraisal on enterprise middle-level managements is playing an increasing important role in human resource management and determines the basis of promotion and reward for enterprise middle-level managements. Therefore, building a scientific detection, inspection and evaluation system, which is used for enterprise managers, is a key for effectively managing enterprise middle-level managements.

## The Principles For The Performance Appraisal Of Enterprise Middle-Level Managements

In order to achieve the expected performance appraisal management skills, we should abide by the following basic principles in the performance appraisal:

### A. *The Principle of Openness*

The standards, procedures and responsibilities of enterprise performance appraisal should be open to the staff.

### B. *The Principle of Objectivity*

According to the standards of performance appraisal, performance appraisal should objectively carry out examinations[1].

### C. *The Principle of feedback*

The result of performance appraisal should be sent back to the evaluated person to play the education and development function of performance appraisal.

### D. *The Principle of work-focus evaluation*

Performance appraisal index refers to the output from which to assess the work, and it is to solve what question is evaluated[2].

## The Performance Appraisal Index System Design of Enterprise Middle-Level Management

The performance appraisal index system of enterprise middle-level management includes: (1) one's own quality, including physical quality and ideological quality; (2) work attitude, including responsibility awareness and enterprising spirit; (3) actual achievement of work, including achievement of goal and team construction; (4) work ability, including professional competence, leadership, innovation ability and the ability of handling the emergency. the index set is divided into two levels by us: the first-level and the second-level index set are :  $U = \{ U_1, U_2, U_3, U_4 \}$ ,  $U_1 = \{ V_{11}, V_{12} \}$ ,  $U_2 = \{ V_{21}, V_{22} \}$ ,  $U_3 = \{ V_{31}, V_{32} \}$ ,  $U_4 = \{ V_{41}, V_{42}, V_{43}, V_{44} \}$ .

## The fuzzy comprehensive evaluation in performance appraisal of enterprise middle-level management

### E. Construction of fuzzy comprehensive evaluation in the performance appraisal of enterprise middle-level management

#### (1) Determination of the facts in comprehensive evaluation

Total numbers of the first-level evaluation index and the second-level evaluation index are four and ten respectively. The score of every level is as follows:  $v_i (i=1, \dots, 5)$ ,  $v_1=100$ (Excellent),  $v_2=80$  (Good),  $v_3=70$  (Moderate),  $v_4=60$  (Bad),  $v_5=40$  (Worse), so,  $V=(v_1, v_2, v_3, v_4, v_5)$  [3].

#### (2) Determination of index weight

##### 1. Construction of important judgment matrix

We adopt the AHP method to determine the index weight of main factor and sub-factor levels[4].

The estimated value of the relative importance of index  $i$  to index  $j$  is denoted by  $a_{ij}$ , thus, the comments of all the experts make up a group of fuzzy judgment matrixes as follows:

$$A = \begin{bmatrix} a_{11} & a_{12} & a_{13} \\ a_{21} & a_{22} & a_{23} \\ a_{31} & a_{32} & a_{33} \end{bmatrix}, \quad a_{ii} = 1, a_{ij} = 1/a_{ji}, \quad \text{plus } a_{ij} > 0.$$

Construction of judgment matrix mainly relies on 1-9 scaling.

Take the every factor weight of work ability in Table II as the example, according to experts' consultation scores, we can construct the important judgment matrix:

$$A = \begin{pmatrix} 1 & 3 & 5 & 7 \\ \frac{1}{3} & 1 & 3 & 4 \\ \frac{1}{5} & \frac{1}{3} & 1 & 3 \\ \frac{1}{7} & \frac{1}{4} & \frac{1}{3} & 1 \end{pmatrix}$$

##### 2. Calculate the weight value of every factor

$$W_i = \frac{1}{n} \sum_{j=1}^n \frac{a_{ij}}{\sum_{k=1}^n a_{kj}} \quad (i=1, 2, \dots, n)$$

We can use the method of

and get as follows:  $w_1=0.0631$ ,  $w_2=0.1101$ ,  $w_3=0.6171$ ,  $w_4=0.2097$

##### 3. Consistency Check

$$\lambda_{\max} = \frac{1}{n} \sum_{i=1}^n \frac{(AW)_i}{W_i}$$

According to the formula, we can obtain the most obvious feature of matrix

$A: \lambda_{\max}=4.2298$ , then we put the numerical value into the formula  $CI = \frac{\lambda_{\max} - n}{n-1} = 0.0766$ , and RI indices the average coefficient of random one-time.

According to the formula,  $CR = \frac{CI}{RI} = \frac{0.0766}{0.9} = 0.0851 < 0.1$ , judgment matrix has satisfactory consistency. In the light of above methods, we can calculate in Table 1:

TABLE 1 DISTRIBUTION OF EACH FACTOR'S WEIGHT VALUE

$U_1$		$U_2$		$U_3$		$U_4$			
0.0631		0.1101		0.6171		0.2097			
$V_{11}$	$V_{12}$	$V_{21}$	$V_{22}$	$V_{31}$	$V_{32}$	$V_{41}$	$V_{42}$	$V_{43}$	$V_{44}$
0.0105	0.0525	0.0551	0.0551	0.4628	0.1543	0.112	0.0499	0.0311	0.0167

#### (3) Fuzzy comprehensive appraisal

Concrete evaluation adopts the fuzzy calculation method: if  $A$  and  $B$  are the fuzzy matrices of dimensions  $n \times m$  and  $m \times l$ , thus the their product is that  $C=A \cdot B$ [5], which is the matrix of dimension  $n \times l$ , and its entries are:

$$C_{ij} = \bigvee_{k=1}^m (a_{ik} \wedge b_{kj}) (i=1,2,\dots,n; j=1,2,\dots,I)$$

The mark “ $\vee$ ” means  $a \vee b = \max(a,b)$ , and the mark “ $\wedge$ ” means:  $a \wedge b = \min(a,b)$ . Find the comprehensive evaluation matrix  $B_i$  for each  $U_i$  ( $i=1,2,3,4$ ),  $B_i = W_i \bullet R_i$  [3], the evaluation matrix (membership matrix) on  $U$  is:  $B = (B_1, B_2, B_3, B_4)^T$ , and the weight vector is  $W_{1 \times 5}$ . The comprehensive evaluation matrix of  $U$  is  $A = W \cdot B$ .

#### F. Analysis of examples

According to the designed index system, we invite ten experts to make scores on performance appraisal factors of Mr./Mrs. Li by using the software Matlab.

TABLE 2 THE FACTOR'S SCORES RESULT OF MR./MRS. LI'S PERFORMANCE APPRAISAL

	$V_{11}$	$V_{12}$	$V_{21}$	$V_{22}$	$V_{31}$	$V_{32}$	$V_{41}$	$V_{42}$	$V_{43}$	$V_{44}$
W	0	0 0 0 0	0 0 0 0	0						
B	0	0	0.1	0.06	0.08	0.03	0	0.02	0.13	0.07
M	0.16	0.1	0.15	0.21	0.26	0.21	0.3	0.23	0.14	0.16
G	0.42	0.36	0.41	0.36	0.38	0.4	0.42	0.41	0.31	0.36
E	0.42	0.54	0.34	0.37	0.28	0.36	0.28	0.34	0.42	0.41

When we use the model of fuzzy comprehensive evaluation of enterprise middle-level management, we can calculate the effect of work ability on the performance evaluation is as follows:

$$B_4 = W_4 \bullet R_4 = (0.112 \ 0.0499 \ 0.0311 \ 0.0167) \bullet \begin{bmatrix} 0 & 0 & 0.3 & 0.42 & 0.28 \\ 0 & 0.02 & 0.23 & 0.41 & 0.34 \\ 0 & 0.13 & 0.14 & 0.31 & 0.42 \\ 0 & 0.07 & 0.16 & 0.36 & 0.41 \end{bmatrix}$$

$$= (0, 0.0311, 0.112, 0.112, 0.112)$$

In a similar way, the comprehensive evaluation results can be obtained:

$$B_1 = (0, 0, 0.0525, 0.0525, 0.0525), B_2 = (0, 0.0551, 0.0551, 0.0551, 0.0551),$$

$$B_3 = (0, 0.08, 0.26, 0.38, 0.28)$$

Therefore, the second-level comprehensive evaluation result of Mr./Mrs Li is as follows:

$$A = W \cdot B = (0.0631, 0.1101, 0.6171, 0.2097) \bullet \begin{bmatrix} 0 & 0 & 0.0525 & 0.0525 & 0.0525 \\ 0 & 0.0551 & 0.0551 & 0.0551 & 0.0551 \\ 0 & 0.08 & 0.26 & 0.38 & 0.28 \\ 0 & 0.0311 & 0.112 & 0.112 & 0.112 \end{bmatrix}$$

$$= (0, 0.08, 0.26, 0.38, 0.28)$$

Therefore, Mr./Mrs. Li got the scores of performance evaluation:  $100 \times 0.28 + 80 \times 0.38 + 70 \times 0.26 + 60 \times 0.08 + 40 \times 0 = 81.4$ , which can be ranked as good. From the primary evaluation result, we can see the actual work achievement of Mr./Mrs. Li is evaluated as good.

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